

## Letter Writing Enquiry: Recap

Beside U  
8, rue François Ory  
92543 Montrouge  
FRANCE

Our ref. : 8452-JK

4<sup>th</sup> March 2020

Lorie Wilson  
*Manager*  
Systems Advisers  
12 Avenue de l'Arche  
1410 Waterloo  
BELGIUM

Dear Sir,

I saw your catalogue at a client of mine last week, Ms Forster from *Custom Made*. I am particularly interested in your models of alarms suited for big companies and warehouses.

I am the founder and manager of an ancient car spare parts market in France and I have two big warehouses located in very isolated areas. The goods we sell are of interest to specialists only, however, some of them are very valuable and rare. They can easily be sold off the internet. In the past 6 months, our warehouses have been broken into twice, and our insurance company has requested we fitted a new alarm system with cameras. This is why your products appeal to us. Ms Forster, moreover assured me you were very reliable and offered good after sales service and product maintenance.

Could you please send me a quote for a system including several cameras (between 5 and 6 for each warehouse). I would also like to have your terms of sales as well as a planning to estimate the time needed for the installation. Would it be possible to meet one of your representatives, so that we can show him/her the warehouses that need to be protected. I would also like to know whether your systems comply with French requirements and regulations in terms of privacy.

Thank you for your reply.

Yours faithfully,

Lea Gardiner  
*CEO and Founder*  
*Beside U*